The Air Force Museum Foundation, Inc.

Financial Statements for the Years Ended December 31, 2011 and 2010, and Independent Auditors' Report



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INDEPENDENT AUDITORS' REPORT

The Audit Committee
The Air Force Museum Foundation, Inc.:

We have audited the accompanying statements of financial position of The Air Force Museum Foundation, Inc. (the "Foundation") as of December 31, 2011 and 2010, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such financial statements present fairly, in all material respects, the financial position of the Foundation at December 31, 2011 and 2010, and the results of its activities and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

April 23, 2012

Delatte Fronche LLP

STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2011 AND 2010

	2011			
		General	Souvenir	Theater
ASSETS	Total	Fund	Shop Fund	Fund
CURRENT ASSETS:				
Cash and equivalents	\$ 401,642	\$ 389,615	\$ (848)	\$ 12,875
Investments — at fair value	6,553,324	6,553,324		
Interest and dividends receivable	158,801	158,801	220 (95	
Merchandise inventories Current portion of prepaid theater lease costs	329,685 0		329,685	
Current portion of pledges receivable	3,538,548	3,538,548		
Other receivables, prepaid expenses, and other assets	100,501	37,135	24,349	39,017
Total current assets	11,082,501	10,677,423	353,186	51,892
PROPERTY:				
Furniture and equipment	1,226,714	590,401	286,992	349,321
Less accumulated depreciation	(1,137,099)	(525,673)	(265,559)	(345,867)
Total property	89,615	64,728	21,433	3,454
OTHER ASSETS:				
Annuities receivable	32,536	32,536		
Investments — at fair value	19,752,729	19,752,729		
Pledges receivable	9,734,900	9,734,900		
Total other assets	29,520,165	29,520,165		
TOTAL	\$40,692,281	\$40,262,316	\$ 374,619	\$ 55,346
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES:				
Accounts payable	\$ 43,234	\$ 17,876	\$ 11,195	\$ 14,163
Accrued liabilities:				
Payroll and sales taxes, and 401(k) contributions	41,155	10,848	24,544	5,763
Film rights payable	3,960			3,960
Total current liabilities	88,349	28,724	35,739	23,886
DEFERRED REVENUE	56,300	56,300		
NET ASSETS:				
Unrestricted	19,571,417	19,201,077	338,880	31,460
Temporarily restricted	20,976,215	20,976,215		
Total net assets	40,547,632	40,177,292	338,880	31,460
TOTAL	\$40,692,281	\$40,262,316	\$ 374,619	\$ 55,346

See notes to financial statements.

		201	0	
	Total	General Fund	Souvenir Shop Fund	Theater Fund
ASSETS	Total	ruliu	Shop Fund	runu
CURRENT ASSETS:				
Cash and equivalents	\$ 327,959	\$ 312,361	\$ 3,685	\$ 11,913
Investments — at fair value	6,395,526	6,395,526		
Interest and dividends receivable Merchandise inventories	135,334 260,519	135,334	260,519	
Current portion of prepaid theater lease costs	27,724		200,517	27,724
Current portion of pledges receivable	1,124,930	1,124,930		.,.
Other receivables, prepaid expenses, and other assets	87,874	23,791	28,741	35,342
Total current assets	8,359,866	7,991,942	292,945	74,979
PROPERTY:				
Furniture and equipment	1,236,414	579,386	306,823	350,205
Less accumulated depreciation	(1,142,307)	(527,154)	(273,988)	(341,165)
Total property	94,107	52,232	32,835	9,040
OTHER ASSETS:				
Annuities receivable	35,399	35,399		
Investments — at fair value	17,005,036	17,005,036		
Pledges receivable	4,086,149	4,086,149		
Total other assets	21,126,584	21,126,584		
TOTAL	\$29,580,557	\$29,170,758	\$ 325,780	\$ 84,019
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES:		A 20.220	0 4061	Φ 0.020
Accounts payable Accrued liabilities:	\$ 34,129	\$ 20,329	\$ 4,861	\$ 8,939
Payroll and sales taxes, and 401(k) contributions	25,751	5,710	14,109	5,932
Film rights payable	4,565			4,565
Total current liabilities	61 115	26,039	18,970	19,436
Total current machines	64,445	20,039	18,970	19,430
DEFERRED REVENUE	69,000	69,000		
NET ASSETS:				
Unrestricted	18,868,686	18,497,293	306,810	64,583
Temporarily restricted	10,578,426	10,578,426		
Total net assets	29,447,112	29,075,719	306,810	64,583
TOTAL	\$29,580,557	\$29,170,758	\$ 325,780	\$ 84,019

STATEMENTS OF ACTIVITIES YEARS ENDED DECEMBER 31, 2011 AND 2010

	2011			
		General	Souvenir	Theater
	Total	Fund	Shop Fund	Fund
CHANGES IN UNRESTRICTED NET ASSETS:				
Revenues:		_		
Merchandise sales	\$ 2,383,803	\$	\$2,383,803	\$
Other gifts and grants	296,156	239,657	56,499	
Ticket sales	826,495	504.011		826,495
Interest and dividends	594,311	594,311		
Membership fees	446,691	446,691		
Restaurant rentals	123,139	123,139	26 427	2 000
Mail order fees, concessions, and other Realized losses on investments — net	29,437 (174,261)	(174,261)	26,437	3,000
Total unrestricted revenues			2,466,739	920 405
	4,525,771	1,229,537	2,400,739	829,495
Expenses: Cost of merchandise sold	1,126,097		1,126,097	
Salaries	805,097	46,257	541,398	217,442
Development — including salaries	287,697	287,697	341,390	217,442
Membership — including salaries	234,763	234,763		
Theater operations	186,089	234,703		186,089
Service contracts	162,221	42,829	34,462	84,930
Museum operations	150,715	150,715	34,402	64,930
Bank charges	83,222	6,222	62,671	14,329
Payroll taxes	70,382	3,701	45,977	20,704
Advertising	65,623	3,701	1,705	63,918
Depreciation	34,947	17,031	12,330	5,586
Insurance	28,985	7,750	12,743	8,492
Other	28,632	12,789	3,960	11,883
Restaurant expense	27,098	27,098	3,900	11,003
	25,643	27,098	25 426	217
Shipping and postage 401(k) contributions	23,662	4.410	25,426 14,091	
		4,418	14,091	5,153
Professional services Supplies	21,780 21,510	21,780	10.000	2.001
Medical/Life Insurance Benefits	19,972	511 11	18,908	2,091 7,833
Equipment	14,943	2,054	12,128 840	12,049
Telephone	14,943	490	6,771	6,849
Educational grants		490	0,771	0,049
Total unrestricted expenses	3,433,188	866,116	1,919,507	647,565
REVENUES IN EXCESS OF EXPENSES	1,092,583	363,421	547,232	181,930
UNREALIZED LOSSES ON INVESTMENTS — Net	(266,006)	(266,006)		
TRANSFER TO MEMORIAL PARK FUND	(112,232)	(112,232)		
PROPERTY DONATED TO THE U.S. AIR FORCE MUSEUM	(11,614)	(11,614)		
CHANGE IN UNRESTRICTED NET ASSETS	702,731	(26,431)	547,232	181,930
CHANGES IN TEMPORARILY RESTRICTED NET ASSETS:				
Building and Education fund donations	10,277,146	10,277,146		
Interest income	72	72		
Transfer to Memorial Park Fund	112,232	112,232		
Increase in Memorial Park Fund	8,339	8,339		
Increase in temporarily restricted net assets	10,397,789	10,397,789		
CHANGE IN NET ASSETS	11,100,520	10,371,358	547,232	181,930
NET ASSETS:				
Beginning of year	29,447,112	29,075,719	306,810	64,583
Interfund transfers		730,215	(515,162)	(215,053)
End of year	\$40,547,632	\$40,177,292	\$ 338,880	\$ 31,460

See notes to financial statements.

Part			201	0	
Revenues: Revenues: Revenues: Revenues: Revenues: Revenues: Revenues: S		Total			
Nerchandise sales	CHANGES IN LINDESTRICTED NET ASSETS:			5 .	
Merchandise sales \$ 2,444,824 \$ - \$2,444,824 \$ - Other gifs and grants 966,060 966,060 966,060 966,060 96,062 21,060 96,060 96,060 96,060 96,060 96,060 96,060 96,022 21,314 96,060 96,060 96,022 14,314 96,060 96,022 14,314 96,000 96,022 14,314 96,000 96,022 96,358 86,000 96,					
Other girts and grants 966,606 96,913 Ticket sales 896,913 896,913 Interest and dividends 625,739 625,739 Membership fies 509,818 509,818 Restaurant rentals 123,592 123,592 Mail order fees, concessions, and other (46,769) (46,769) Total unrestricted revenues 5,543,309 2,178,994 2,466,473 897,842 Expenses: Total unrestricted revenues 1,165,012 1,165,012 23,908 212,134 Expenses: Cost of merchandise sold 1,165,012 323,932 223,211 229,771 229,771 229,771 229,771 229,771 229,771 229,771 229,771 229,771 229,771 229,771 229,771 223,221 223,221 223,221 223,221 223,221 223,221 223,221 223,221 223,221 223,221 229,771 229,771 229,771 229,771 229,771 229,771 229,771 229,771 223,221 223,221 223,221 223,221 223,221		\$ 2 444 824	s -	\$2 444 824	s -
Ticket sales R80,913 C25,739 C35,739		. , ,		Ψ2,,υ2.	•
Membership faces Sop, 818 Sop, 818 Restaurant tentals 213,592 213,592 214,699 290 20			,		896,913
Restaurant rentals 123,592 123,592 Realized losses on investments — net 22,886 8 21,649 929 Realized losses on investments — net 46,769 46,769 46,769 70 70 70 70 70 70 70 7	Interest and dividends	625,739	625,739		
Mail order fees, concessions, and other Realized losses on investments — net 22,586 8 21,649 929 Realized losses on investments — net 5,543,309 2,178,994 2,466,473 897,842 Expenses: Expenses: Cost of merchandise sold 1,165,012 523,008 212,134 Membership — including salaries 322,327 322,352 323,508 212,134 Museum operations 229,771 223,221 229,771 229,771 229,771 229,771 229,771 229,771 229,771 229,771 229,771 229,771 229,771 229,771 229,771 229,771 229,771 229,721 24,822 24,822 24,822 24,822 24,822 24,822 24,822 24,822 24,822 2	Membership fees	509,818			
Realized losses on investments — net (46,769) (46					
Total unrestricted revenues				21,649	929
Expenses: Cost of merchandise sold 1,165,012 32,3908 212,134 Membership — including salaries 322,352 322,352 322,352 322,352 322,352 322,352 322,352 322,352 322,352 322,352 322,371	Realized losses on investments — net	(46,769)	(46,769)		
Cost of merchandise sold	Total unrestricted revenues	5,543,309	2,178,994	2,466,473	897,842
Salaries 736,042 523,908 212,134 Membership—including salaries 332,352 322,352 229,771 Museum operations 229,771 229,771 Development—including salaries 216,660 216,660 253,221 Service contracts 173,086 45,502 32,226 95,358 Bank charges 83,263 6,609 62,222 14,432 Advertising 67,481 1,285 66,196 Payroll taxes 67,394 45,809 21,585 Depreciation 33,852 14,972 12,407 6,473 Restaurant expense 27,891 27,891 27,891 27,891 12,407 6,473 Restaurant expense 27,627 8,176 5,010 14,441 1,101 7,523 Professional services 26,315 7,751 11,041 7,523 1,751 11,041 7,523 Professional services 26,315 7,751 11,041 7,523 1,752 1,102 1,102 1,102					
Membership—including salaries 322,352 322,352 229,771 Theater operations 229,771 223,221 223,221 Development—including salaries 216,660 216,660 225,221 Service contracts 173,086 45,502 32,226 95,358 Bank charges 83,263 6,609 62,222 14,432 Advertising 67,394 45,809 21,885 Payroll taxes 67,394 45,809 21,885 Depreciation 33,852 14,972 12,407 6,473 Restaurant expense 27,891 27,891 27,891 1,441 1,525 6,106 14,441 1,525 6,106 14,441 1,522 1,600 1,441 1,522 1,600 1,441 1,523 1,411 1,528 1,411 1,528 1,411 1,528 1,411 1,528 1,411 1,528 1,414 1,528 1,414 1,522 1,414 1,522 1,411 1,411 1,411 1,411 1,411 1,411					212.121
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Development			222 221		229,771
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Bank charges 83,263 6,609 62,222 14,322 Advertising 67,481 1,285 66,196 Payroll taxes 67,394 45,809 21,585 Depreciation 33,852 14,972 12,407 6,473 Restaurant expense 27,891 27,891 12,407 6,473 Restaurant expense 27,891 27,891 11,041 7,523 Other 26,315 7,751 11,041 7,523 Professional services 26,615 26,065 26,065 401(k) contributions 25,713 5,141 16,000 4,572 Shipping and postage 21,108 1,072 13,029 2,087 <				22 226	05 259
Advertising Payroll taxes 67,481 (7,394) (7,39		,			
Payroll taxes 67,394 45,809 21,885 Depreciation 33,852 14,972 12,407 6,473 Restaurant expense 27,891 27,891 27,891 Other 27,627 8,176 5,010 14,441 Insurance 26,315 7,751 11,041 7,523 Professional services 26,065 26,065 26,065 401(k) contributions 25,713 5,141 16,000 4,572 Shipping and postage 21,108 20,721 387 Supplies 16,188 1,072 13,029 2,087 Equipment 15,601 2,438 397 12,766 Telephone 14,107 914 6,995 6,198 Educational grants 9,794 9,794 9,794 6,995 6,198 REVENUES IN EXCESS OF EXPENSES 2,014,766 1,260,436 550,411 203,919 UNREALIZED GAINS ON INVESTMENTS — Net 210,494 210,494 210,494 PROPERTY DONATED TO THE U.S. AIR FORCE MUSEUM <td< td=""><td>S</td><td>,</td><td>0,009</td><td></td><td></td></td<>	S	,	0,009		
Depreciation 33,852 14,972 12,407 6,473 Restaurant expense 27,891 27,891 27,891 Other 27,627 8,176 5,010 14,441 Insurance 26,315 7,751 11,041 7,523 Professional services 26,065 26,065 26,065 26,065 401(k) contributions 25,713 5,141 16,000 4,572 387 Shipping and postage 21,108 20,271 387					
Restaurant expense 27,891 27,891 27,891 0thet 27,627 8,176 5,010 14,441 Other 27,627 8,176 5,010 14,441 Insurance 26,315 7,751 11,041 7,523 Professional services 26,065 26,065 26,065 401 6,002 401 6,002 401 6,002 401 6,002 401 6,002 401 6,002 401 6,002 401 6,002 20,721 387 387 810 20,721 387 387 810 20,721 387 387 810 900 20,87 61,88 1,072 13,029 2,087 61,88 1,072 13,029 2,087 61,88 1,072 13,029 2,087 61,98 61,98 61,98 61,98 61,98 61,98 61,98 61,98 61,98 61,98 61,98 61,98 61,98 62,93 23 8 61,98 62,93 23 8 61,98			14 972		
Other 27,627 8,176 5,010 14,441 Insurance 26,315 7,751 11,041 7,523 Professional services 26,065 26,065 26,065 401(k) contributions 25,713 5,141 16,000 4,572 Shipping and postage 21,108 20,721 387 Supplies 16,188 1,072 13,029 2,087 Equipment 15,601 2,438 397 12,766 Telephone 14,107 914 6,995 6,198 Educational grants 9,794 9,794				12,407	0,473
Insurance Professional services 26,315 26,065				5 010	14 441
Professional services 26,065 26,065 401(x) contributions 25,713 5,141 16,000 4,572 387 Shipping and postage 21,108 20,721 387 Supplies 16,188 1,072 13,029 2,087 20,87 Equipment 15,601 2,438 397 12,766 Telephone 14,107 914 6,995 6,198 6,198 Educational grants 9,794 9,794 6,995 6,198					
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Supplies 16,188 1,072 13,029 2,087 Equipment 15,601 2,438 397 12,766 Telephone 14,107 914 6,995 6,198 Educational grants 9,794 9,794 6,995 6,198 Total unrestricted expenses 3,528,543 918,558 1,916,062 693,923 REVENUES IN EXCESS OF EXPENSES 2,014,766 1,260,436 550,411 203,919 UNREALIZED GAINS ON INVESTMENTS — Net 210,494 210,494 210,494 210,494 PROPERTY DONATED TO THE U.S. AIR FORCE MUSEUM (750,000) (750,000) 550,411 203,919 CHANGES IN UNRESTRICTED NET ASSETS 1,475,260 720,930 550,411 203,919 CHANGES IN TEMPORARILY RESTRICTED NET ASSETS: 5,110,094 5,110,094 - - - Building fund donations Interest income 72 72 - - - CHANGE IN NET ASSETS 6,585,426 5,810,096 550,411 203,919 NET ASSETS: 6,585,426 5,831,0	401(k) contributions			16,000	4,572
Supplies 16,188 1,072 13,029 2,087 Equipment 15,601 2,438 397 12,766 Telephone 14,107 914 6,995 6,198 Educational grants 9,794 9,794 6,995 6,198 Total unrestricted expenses 3,528,543 918,558 1,916,062 693,923 REVENUES IN EXCESS OF EXPENSES 2,014,766 1,260,436 550,411 203,919 UNREALIZED GAINS ON INVESTMENTS — Net 210,494 210,494 210,494 210,494 PROPERTY DONATED TO THE U.S. AIR FORCE MUSEUM (750,000) (750,000) 550,411 203,919 CHANGES IN UNRESTRICTED NET ASSETS 1,475,260 720,930 550,411 203,919 CHANGES IN TEMPORARILY RESTRICTED NET ASSETS: 5,110,094 5,110,094 - - - Building fund donations Interest income 72 72 - - - CHANGE IN NET ASSETS 6,585,426 5,810,096 550,411 203,919 NET ASSETS: 6,585,426 5,831,0	Shipping and postage	21,108	ŕ	20,721	387
Telephone Educational grants 14,107 9,794 9,794 914 9,794 6,995 6,198 Total unrestricted expenses 3,528,543 918,558 1,916,062 693,923 REVENUES IN EXCESS OF EXPENSES 2,014,766 1,260,436 550,411 203,919 UNREALIZED GAINS ON INVESTMENTS — Net 210,494 210,494 210,494 PROPERTY DONATED TO THE U.S. AIR FORCE MUSEUM (750,000) (750,000)		16,188	1,072	13,029	2,087
Educational grants 9,794 9,794 9,794 Total unrestricted expenses 3,528,543 918,558 1,916,062 693,923 REVENUES IN EXCESS OF EXPENSES 2,014,766 1,260,436 550,411 203,919 UNREALIZED GAINS ON INVESTMENTS — Net 210,494 210,494 210,494 210,494 PROPERTY DONATED TO THE U.S. AIR FORCE MUSEUM (750,000) (750,000) 550,411 203,919 CHANGE IN UNRESTRICTED NET ASSETS 1,475,260 720,930 550,411 203,919 CHANGES IN TEMPORARILY RESTRICTED NET ASSETS: 5,110,094 5,110,094 5,110,094 -			2,438		
Total unrestricted expenses 3,528,543 918,558 1,916,062 693,923 REVENUES IN EXCESS OF EXPENSES 2,014,766 1,260,436 550,411 203,919 UNREALIZED GAINS ON INVESTMENTS — Net 210,494 210,494 PROPERTY DONATED TO THE U.S. AIR FORCE MUSEUM (750,000) (750,000) CHANGE IN UNRESTRICTED NET ASSETS 1,475,260 720,930 550,411 203,919 CHANGES IN TEMPORARILY RESTRICTED NET ASSETS: Building fund donations 5,110,094 72 72 72 Increase in temporarily restricted net assets 5,110,166 5,110,166 CHANGE IN NET ASSETS 6,585,426 5,831,096 550,411 203,919 NET ASSETS: Beginning of year 22,861,686 22,401,329 306,011 154,346				6,995	6,198
REVENUES IN EXCESS OF EXPENSES 2,014,766 1,260,436 550,411 203,919 UNREALIZED GAINS ON INVESTMENTS — Net 210,494 210,494 210,494 PROPERTY DONATED TO THE U.S. AIR FORCE MUSEUM (750,000) (750,000) (750,000) CHANGE IN UNRESTRICTED NET ASSETS 1,475,260 720,930 550,411 203,919 CHANGES IN TEMPORARILY RESTRICTED NET ASSETS: Building fund donations Interest income 5,110,094 5,110,094 72 72 72 Increase in temporarily restricted net assets 5,110,166 5,110,166 - - - CHANGE IN NET ASSETS 6,585,426 5,831,096 550,411 203,919 NET ASSETS: Beginning of year 22,861,686 22,401,329 306,011 154,346	Educational grants	9,794	9,794		
UNREALIZED GAINS ON INVESTMENTS — Net 210,494 210,494 210,494 PROPERTY DONATED TO THE U.S. AIR FORCE MUSEUM (750,000) (750,000) CHANGE IN UNRESTRICTED NET ASSETS 1,475,260 720,930 550,411 203,919 CHANGES IN TEMPORARILY RESTRICTED NET ASSETS: 5,110,094 5,110,094 72 72 Increase in temporarily restricted net assets 5,110,166 5,110,166 - - CHANGE IN NET ASSETS 6,585,426 5,831,096 550,411 203,919 NET ASSETS: 8eginning of year 22,861,686 22,401,329 306,011 154,346	Total unrestricted expenses	3,528,543	918,558	1,916,062	693,923
PROPERTY DONATED TO THE U.S. AIR FORCE MUSEUM (750,000) (750,000) CHANGE IN UNRESTRICTED NET ASSETS 1,475,260 720,930 550,411 203,919 CHANGES IN TEMPORARILY RESTRICTED NET ASSETS:	REVENUES IN EXCESS OF EXPENSES	2,014,766	1,260,436	550,411	203,919
CHANGE IN UNRESTRICTED NET ASSETS 1,475,260 720,930 550,411 203,919 CHANGES IN TEMPORARILY RESTRICTED NET ASSETS: 5,110,094 5,110,094 5,110,094 - <	UNREALIZED GAINS ON INVESTMENTS — Net	210,494	210,494		
CHANGES IN TEMPORARILY RESTRICTED NET ASSETS: Building fund donations Interest income 5,110,094 72 72 Increase in temporarily restricted net assets 5,110,166 5,110,166 CHANGE IN NET ASSETS 6,585,426 5,831,096 550,411 203,919 NET ASSETS: Beginning of year 22,861,686 22,401,329 306,011 154,346	PROPERTY DONATED TO THE U.S. AIR FORCE MUSEUM	(750,000)	(750,000)		
Building fund donations Interest income 5,110,094 5,110,094 5,110,094 5,110,094 5,110,106 - <th< td=""><td>CHANGE IN UNRESTRICTED NET ASSETS</td><td>1,475,260</td><td>720,930</td><td>550,411</td><td>203,919</td></th<>	CHANGE IN UNRESTRICTED NET ASSETS	1,475,260	720,930	550,411	203,919
Building fund donations Interest income 5,110,094 5,110,094 5,110,094 5,110,094 5,110,166 - <th< td=""><td>CHANGES IN TEMPORARILY RESTRICTED NET ASSETS:</td><td></td><td></td><td></td><td></td></th<>	CHANGES IN TEMPORARILY RESTRICTED NET ASSETS:				
Increase in temporarily restricted net assets 5,110,166 5,110,166 - - - CHANGE IN NET ASSETS 6,585,426 5,831,096 550,411 203,919 NET ASSETS: 8eginning of year 22,861,686 22,401,329 306,011 154,346		5,110,094	5,110,094		
CHANGE IN NET ASSETS 6,585,426 5,831,096 550,411 203,919 NET ASSETS: Beginning of year 22,861,686 22,401,329 306,011 154,346	Interest income	72	72		
NET ASSETS: Beginning of year 22,861,686 22,401,329 306,011 154,346	Increase in temporarily restricted net assets	5,110,166	5,110,166		
Beginning of year 22,861,686 22,401,329 306,011 154,346	CHANGE IN NET ASSETS	6,585,426	5,831,096	550,411	203,919
Beginning of year 22,861,686 22,401,329 306,011 154,346	NET ASSETS:				
		22 861 686	22 401 320	306.011	154 346
(27,012)					
				(0.7,012)	(2,5,002)
End of year <u>\$29,447,112</u> <u>\$29,075,719</u> <u>\$306,810</u> <u>\$64,583</u>	End of year	\$29,447,112	\$29,075,719	\$ 306,810	\$ 64,583

STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2011 AND 2010

		2011		
	-	General	Souvenir	Theater
	Total	Fund	Shop Fund	Fund
CASH FLOWS FROM OPERATING ACTIVITIES:				
Change in net assets	\$ 11,100,520	\$ 10,371,358	\$ 547,232	\$ 181,930
Adjustments to reconcile change in net assets	Ψ 11,100,520	Ψ 10,571,550	Ψ 3 17,232	Ψ 101,950
to net cash provided by operating activities:				
Loss on sale of property	484	484		
Depreciation Depreciation	34,464	16,548	12,330	5,586
Net gain on investments	806,907	806,907	12,550	2,200
Amortization — prepaid theater lease costs	27,724	000,507		27,724
Change in noncash assets and liabilities:	_,,,			,,
Interest and dividends receivable	(23,467)	(23,467)		
Merchandise inventories	(69,166)	(==, :=:)	(69,166)	
Pledges receivable	(8,062,369)	(8,062,369)	(0,,-0)	
Annuity receivable	2,863	2,863		
Other receivables, prepaid expenses, and other assets	(12,627)	(13,344)	4,392	(3,675)
Accounts payable	9,105	(2,453)	6,334	5,224
Deferred revenues	(12,700)	(12,700)		- ,
Accrued liabilities	14,799	5,138	10,435	(774)
				·
Net cash provided by operating activities	3,816,537	3,088,965	511,557	216,015
CASH FLOWS FROM INVESTING ACTIVITIES:				
Investment purchases	(10,847,705)	(10,847,705)		
Maturities and sales of investments	7,135,307	7,135,307		
Capital expenditures	(30,456)	(29,528)	(928)	
Net cash used in investing activities	(3,742,854)	(3,741,926)	(928)	
INCREASE (DECREASE) IN CASH AND EQUIVALENTS	73,683	(652,961)	510,629	216,015
involution (Below ind.) in verbilling experiments	73,003	(002,701)	310,023	210,013
INTERFUND TRANSFERS		730,215	(515,162)	(215,053)
		, 50,215	(0.10,102)	(=10,000)
CASH AND EQUIVALENTS:				
Beginning of year	327,959	312,361	3,685	11,913
End of year	\$ 401,642	\$ 389,615	\$ (848)	\$ 12,875

See notes to financial statements.

		2010	1	
	Total	General Fund	Souvenir Shop Fund	Theater Fund
CASH FLOWS FROM OPERATING ACTIVITIES:				
Change in net assets	\$ 6,585,426	\$ 5,831,096	\$ 550,411	\$ 203,919
Adjustments to reconcile change in net assets	, ,,,,,,,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,	,,.
to net cash provided by operating activities:				
Depreciation	33,852	14,972	12,407	6,473
Net gain on investments	(163,724)	(163,724)	,	,
Amortization — prepaid theater lease costs	83,172	, , ,		83,172
Change in noncash assets and liabilities:	,			,
Interest and dividends receivable	41,117	41,117		
Merchandise inventories	2,924	,	2,924	
Pledges receivable	(4,868,376)	(4,868,376)	,	
Annuity receivable	2,752	2,752		
Other receivables, prepaid expenses, and other assets	(1,804)	(54)	(4,413)	2,663
Accounts payable	(795)	6,015	(7,575)	765
Deferred revenues	(2,960)	(2,960)	(, , - , -)	
Accrued liabilities	3,997	(67)	1,022	3,042
Net cash provided by operating activities	1,715,581	860,771	554,776	300,034
CASH FLOWS FROM INVESTING ACTIVITIES:				
Investment purchases	(12,517,519)	(12,517,519)		
Maturities and sales of investments	10,920,383	10,920,383		
Capital expenditures	(19,789)	(19,000)		(789)
Capital experiences	(17,787)	(17,000)		(167)
Net cash used in investing activities	(1,616,925)	(1,616,136)		(789)
INCREASE (DECREASE) IN CASH AND EQUIVALENTS	98,656	(755,365)	554,776	299,245
DITERED DID TRANSFERG		0.42.20.4	(540 (12)	(202 (82)
INTERFUND TRANSFERS	-	843,294	(549,612)	(293,682)
CASH AND EQUIVALENTS:				
Beginning of year	229,303	224,432	(1,479)	6,350
End of year	\$ 327,959	\$ 312,361	\$ 3,685	\$ 11,913

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Air Force Museum Foundation, Inc.'s (the "Foundation") purpose is to foster and develop the National Museum of the United States Air Force (the "Museum") as a medium of information and education. The Foundation also assists in activities to develop and expand the Museum facilities through the donation of services and miscellaneous supplies. The activities of the Foundation are accounted for in three separate funds (1) the general fund, which includes restaurant operations, investment activities and Museum operations; (2) a fund for the operation of the souvenir shop; and (3) a fund for the operation of the IMAX Theatre and MORPHIS flight simulator. The Foundation follows the accounting procedures as set forth in the AICPA audit and accounting guide Not-for-Profit Organizations.

Cash and Equivalents — Cash and equivalents include interest-bearing deposits and short-term daily investments and are stated at cost which approximates fair value. On December 31, 2011, \$388,376 of cash and cash equivalents was covered by federal depository insurance. Cash and cash equivalent are maintained at one institution and the fluctuations in the account balances might exceed federal depository insurance limits during the year.

Investments — Investments are classified as available-for-sale. Investments donated to the Foundation are recorded at fair market value at the date of the gift. Changes in fair values of investments are included in the statement of activities under the caption, Unrealized gains, and losses on investments — net. Realized gains or losses from the sale of investment securities are determined using the specific identification method

Fair Value Hierarchy — ASC 820 specifies a hierarchy of valuation techniques based upon whether the inputs to those valuation techniques reflect assumptions other market participants would use based upon market data obtained from independent sources (observable inputs). In accordance with ASC 820, the following summarizes the fair value hierarchy:

Level 1 — Quoted prices in active markets that are unadjusted and accessible at the measurement date for identical, unrestricted assets or liabilities;

Level 2 — Quoted prices for identical assets and liabilities in markets that are not active, quoted prices for similar assets and liabilities in active markets or financial instruments for which significant inputs are observable, either directly or indirectly such as interest rates and yield curves that are observable at commonly quoted intervals;

Level 3 — Prices or valuations that require inputs that are both significant to the fair value measurement and unobservable.

Merchandise Inventories — Merchandise inventories are stated at lower of cost or market. Cost is determined using the first-in, first-out method.

Film Rights — Film rights are leased with monthly payments based on the prior month's film revenues.

Property — Property is stated at cost. Equipment and computer equipment is depreciated using the straight-line method over eight years and five years, respectively.

Revenues — Pledges, gifts, grants, and membership fees are recorded at their present value as received, pledged or as they become receivable.

Memberships — The Foundation offers one, two and three-year memberships. Revenues derived from the performance of service for these memberships are recognized in the period in which the services are provided. Fundraising expenses related to memberships were \$234,763 and \$322,352 in 2011 and 2010, respectively.

Estimates — The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Tax Status — The Foundation is a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code; however, certain income may be subject to unrelated business income tax. The Foundation had no unrelated business net income during 2011 or 2010.

Subsequent Events — The Foundation has evaluated subsequent events through April 23, 2012, the date the Financial Statements were available for issuance, to determine if either recognition or disclosure of significant events or transactions is required. Based on this evaluation, we are not aware of any events or transactions that would require recognition or disclosure in our consolidated financial statements.

2. MERCHANDISE INVENTORIES

	December 31		
	2011	2010	
Gifts	\$118,542	\$103,386	
Books	114,136	118,314	
Prints	8,964	9,162	
Models	15,675	18,890	
Donated Items	42,495	-	
Other	29,873	10,767	
Total inventory	\$329,685	\$260,519	

3. INVESTMENTS

Investments with maturities of less than one year are classified as short-term. The remaining investments are classified as long-term. Investments at December 31, 2011 and 2010, consist of the following:

	2011	2010
Money market securities	\$ 781,534	\$ 1,435,938
U.S. government obligations	22,032,142	18,187,490
Common stocks	2,869,361	3,163,738
Corporate bonds	623,016	613,396
	\$ 26,306,053	\$ 23,400,562

In accordance with ASC 820, all of the Foundation's available-for-sale securities are classified as Level 1 or Level 2. As of December 31, 2011, financial assets utilizing Level 1 inputs included money market securities such as money market deposits, cash equivalents, and other investment with quoted prices available for identical items in active markets, such as registered mutual funds, publicly-traded equities, and U.S. Treasuries. An active market for the asset is a market in which transactions for the asset occur with sufficient frequency and volume to provide pricing information on an ongoing basis. Financial assets utilizing Level 2 inputs included U.S. Agency obligations. The Foundation does not have any financial assets requiring classification as a Level 3 investment.

The following table sets forth the financial instruments carried at fair value within the ASC 820 hierarchy and using the lowest level of input as of December 31, 2011 and 2010:

	Financial Instruments Carried at Fair Value		
2011	Level 1	Level 2	Total
Assets:			
Money market securities	\$ 781,534	\$	\$ 781,534
U.S. Treasury obligations	14,683,651		14,683,651
U.S. Agency obligations	112,950	7,235,541	7,348,491
Commons stock	2,869,361		2,869,361
Corporate bonds	623,016		623,016
Total assets	\$19,070,512	\$ 7,235,541	\$26,306,053

	Financial Instruments Carried at Fair Value			
2010	Level 1	Level 2	Total	
Assets:				
Money market securities	\$ 1,435,938	\$ -	\$ 1,435,938	
U.S. Agency obligations		11,149,296	11,149,296	
U.S. Treasury obligations	7,038,194		7,038,194	
Commons stock	3,163,738		3,163,738	
Corporate bonds	613,396		613,396	
Total assets	\$12,251,266	\$ 11,149,296	\$23,400,562	

Investment management fees for 2011 and 2010 totaled \$82,815 and \$78,098, respectively, and are netted against interest and dividends.

4. PLEDGES RECEIVABLE

The Foundation records pledges receivable at present value, which is \$13,273,448 and \$5,211,079 at December 31, 2011 and 2010, respectively.

The following is a schedule of the amounts receivable by year:

Years Ending December 31	
2012 2013 2014 2015 2016 Thereafter	\$ 3,538,548 3,312,250 1,307,150 1,280,485 1,000,000 4,000,000
Less imputed interest	14,438,433 (1,164,985)
	\$ 13,273,448

5. DEFERRED REVENUES

Membership fees relating to the costs associated with two and three-year memberships are deferred and recognized into income during the period in which the services are provided.

6. LEASING ACTIVITIES

On April 4, 2001, the Foundation signed an amendment to the theater lease agreement to lease theater equipment for a 10-year period. In addition, the Foundation agreed to upgrade the projector and the reel unit for \$150,000 additional lease cost, paid in 2002. The total lease costs of \$821,008 were amortized on the straight-line method over the lease term, which began in May 2001 and ended in April 2011. On April 20, 2011, the Foundation signed an amendment to the theater lease agreement, operating lease, to lease theater equipment for a 1-year period to expire in April 2012. The total cost of \$70,000 is paid monthly over the life of the lease, with \$29,167 to be paid out during 2012.

7. EMPLOYEE BENEFIT PLAN

The Foundation provides a 401(k) profit sharing plan, which covers all qualified employees. Participants may contribute up to 85% of their pre-tax annual compensation as defined in the Plan up to the maximum amount permissible under tax laws. The Foundation matched 75% of the employees' contribution, up to 6% of the employees' pre-tax annual compensation as defined by the Plan. The Plan also provides for a profit sharing contribution at the discretion of the Board of Managers of the Foundation. The Foundation's expense under the Plan was \$23,662 and \$25,713 in 2011 and 2010, respectively.

8. PROPERTY DONATED TO THE UNITED STATES AIR FORCE

Museum buildings and related physical facilities constructed by or funded by the Foundation and other property have been donated to the USAF. Funds for capital improvements of \$11,614 and \$750,000 in 2011 and 2010, respectively, were donated to the USAF.

9. TEMPORARILY RESTRICTED NET ASSETS

The temporarily restricted net assets consist primarily of contributions accepted by the Foundation for the building fund. The building fund will be donated to the USAF gift fund, for the construction of the "Expansion Project" addition to the Museum. The first two buildings in this project were completed in 2003 and 2004, respectively.

10. EXPANSION PROJECT

The Foundation continues its fund-raising efforts for the expansion of the Museum. The campaign expects to raise the necessary funds for a 224,000 sq. ft. facility to house three new galleries. The U.S. Army Corps of Engineers ("CoE") has estimated the expansion effort to cost \$48 million. The U.S. Air Force has adopted this estimate. \$20.8 million in temporarily restricted net assets and \$14.2 million from the Foundation operations are already available toward the project. All funds raised will be donated to the USAF Gift Fund for the construction effort, to be managed by the CoE. Additional costs may be funded at the discretion of the Board of Managers of the Foundation from Foundation future operations. There were no fund-raising expenses related to external professional services in 2011 or 2010.

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